

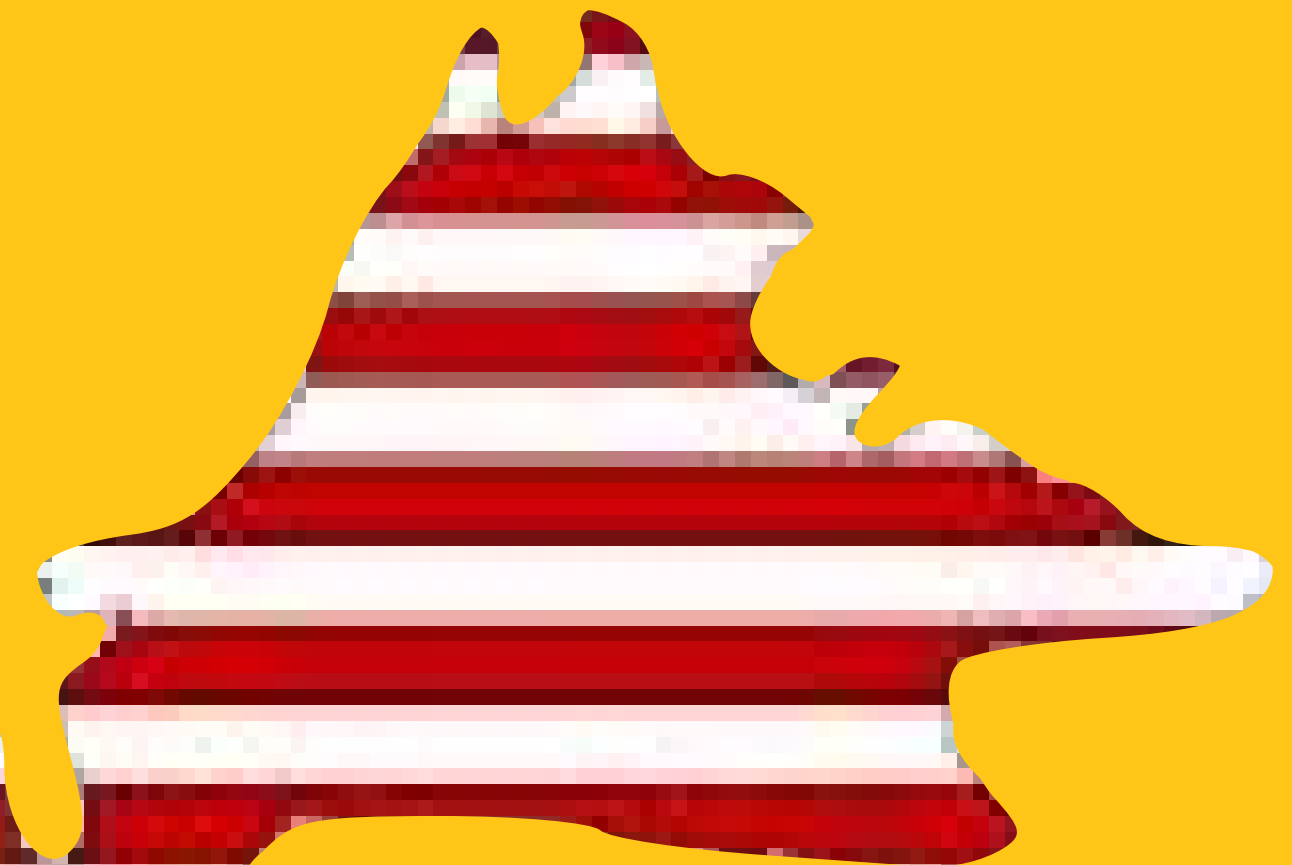


2024

BY MILLION VISION PRACTITIONER

WHAT SOLUTION DO WE PROVIDE FOR?

1. **High Food & Property Inflation, Low Salary Trend**
2. **Almost 600,000 unemployment**
3. **Only 54% Insured [Under insured]**
4. **Low Financial Planning Awareness**
5. **Low EPF during Old Age**



ABOUT AIA

No. 1 MDRT Producer

60% of Employee Benefit Market

All Line Solutions(The only Insurance Company provide Mortgage & PRS)

Most Professionals joined Company

The only company with Vitality Program





MILLION VISION PRACTITIONER



MVP BUSINESS MODEL CORPORATE TO PERSONAL



OUR CORPORATE PROJECTS



OUR CORPORATE PROJECTS



TOTAL FINANCIAL SOLUTIONS

Create wealth with
life insurance

**WEALTH
CREATION**

**WEALTH
PROTECTION**

Protect Wealth with
Critical Illness

Saving for
Education &
Retirement

**WEALTH
ACCUMULATE**

**WEALTH
DISTRIBUTION**

Estate Planning
with Will & Trust

Wealth Planning

WIN WIN BUSINESS: 3 YEARS DIRECTION

YEAR 1: HOLIDAY TRIP

YEAR 2: BUY CAR

YEAR 3: BUY HOUSE

TRANSITION

High Effort Low Pay to

1 : 6x



3 YEARS INCOME

	Year 1	Year 2	Year 3
ANP	25%	25%	19%
250,000	RM 62,500	RM 62,500	RM 47,500
250,000		RM 62,500	RM 62,500
250,000			RM 62,500
	RM 62,500	RM 125,000	RM 172,500



ELITE ACADEMY SUPPORT FOR SALES

ALL INSURANCE COMPANY

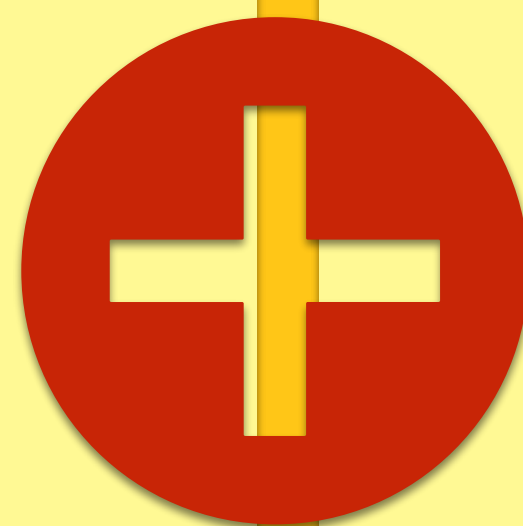
BUILD **6** Years Commision

ONLY AIA

Elite Bonus

RM4,000 to RM15,000/mth

Double Million



WHO ARE THEY

>70%

are from Professional
(Bankers, Accountant & Auditor, Engineer,
Pharmaceutical)

>35%

are from Managerial Role

>45%

are Degree holders & above

25 - 40

Average age

>RM 6,000

Average monthly income



AIA ELITE PRO
ELITE ACADEMY



AIA ELITE / ELITE PRO REQUIREMENTS

REQUIREMENTS	Elite PRO I	Elite PRO II
Age	25 - 40	25 - 45
Qualifications	Degree /Diploma with 2 Years Working Experience	Degree (3 years working experience) Diploma (5 years working experience)
Income	Min RM2,400	Min RM3200
Others	Full Time Only Pass Licensing Exam (PCE/ TBE)	



AIA ELITE PRO 1 BONUS

Monthly Requirement	Monthly Requirement	ELITE PRO I		
AFYC	CASES	1st 6 Months	7th - 12th Month	13th - 18th Month
5200	4	RM 7,000	RM 5,000	RM 4,000
3800		RM 5,000	RM 4,000	RM 3,000
3000		RM 4,000	RM 3,000	RM 2,500



AIA ELITE PRO 2 BONUS

Monthly Requirement	Monthly Requirement	ELITE PRO		
AFYC	CASES	1st 6 Months	7th - 12th Month	13th - 18th Month
11700	4	RM 15,000	RM 12,000	RM 9,000
8800		RM 11,000	RM 9,000	RM 7,000
6500		RM 9,000	RM 7,000	RM 5,000



AIA ELITE LITE

REQUIREMENTS

Elite Lite

Age

20 - 50

Qualifications

SPM

Qualification

Pass Licensing Exam (PCE/ TBE)

Elite Lite Bonus

RM700/mth to RM3500/mth



AIA ELITE LITE BONUS

Monthly Requirement	Monthly Requirement	ELITE Lite	
AFYC	CASES	1st 6 Months	7th to 12th Month
5000	2	RM 3,500	RM 2,500
4000		RM 2,800	RM 2,000
3000		RM 2,100	RM 1,500
2000		RM 1,400	RM 1,000
1000		RM 700	RM 500



CAREER ADVANCEMENT

.....

District Manager

Unit Manager

Assistant Unit Manager

Elite Life Planner

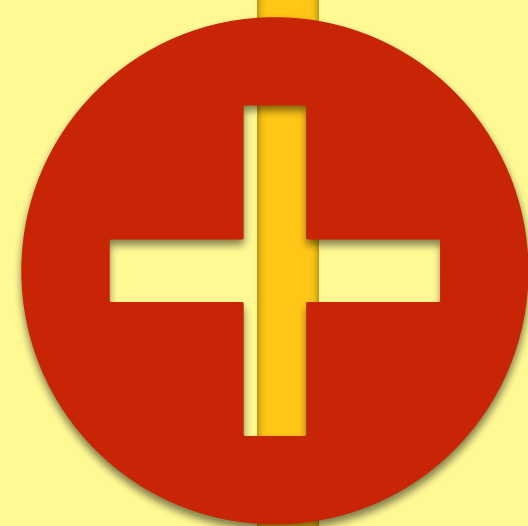


ELITE ACADEMY SUPPORT FOR TEAM

ALL INSURANCE COMPANY

ONLY AIA

4 Years Overriding



EPL up to **RM10,000/mth**



DOUBLE MILLION FOR ELITE PRO

Your Mission for Next **10 Years:**

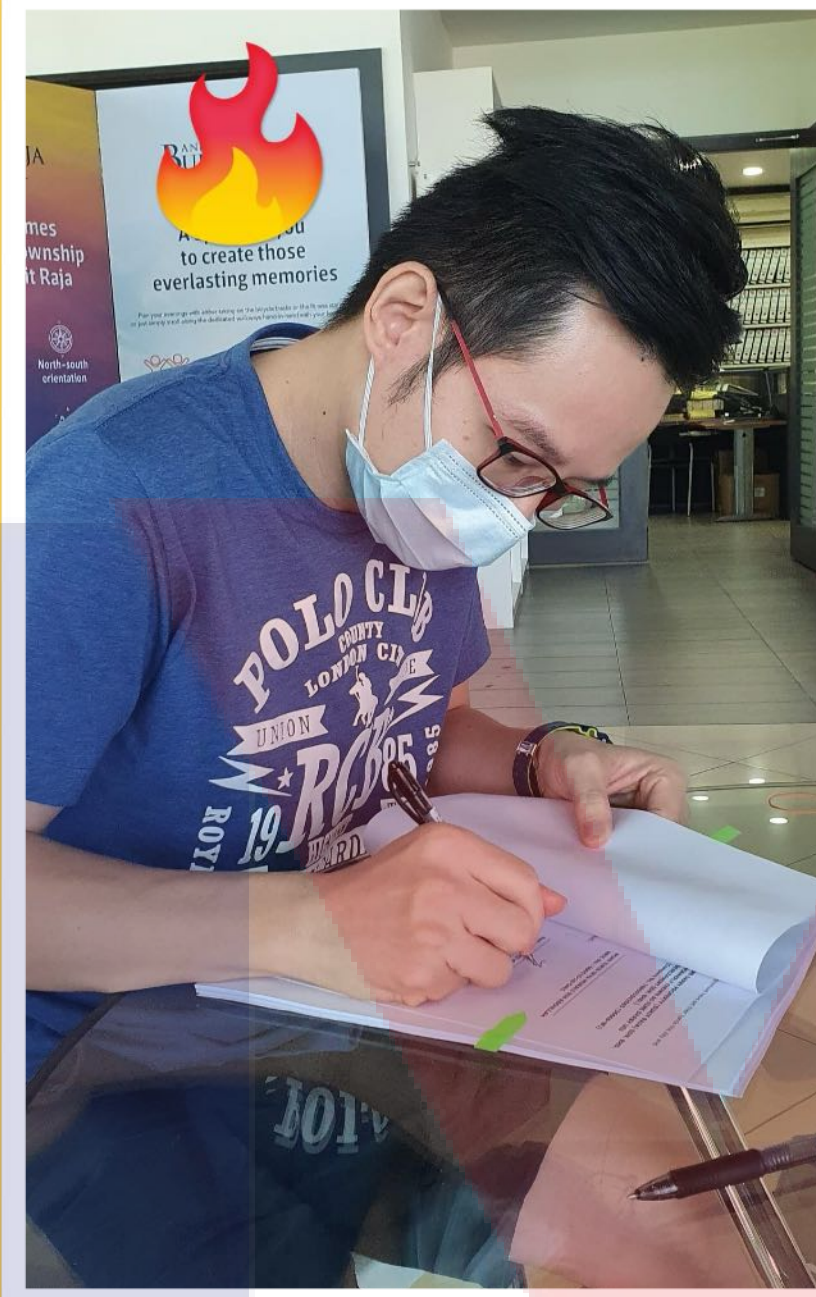
- **1st Million - 5x MDRT, 1x COT**
- **2nd Million - Groom 1 District Manager**

YEAR 1: TRAVEL



YEAR 2: BUY CAR





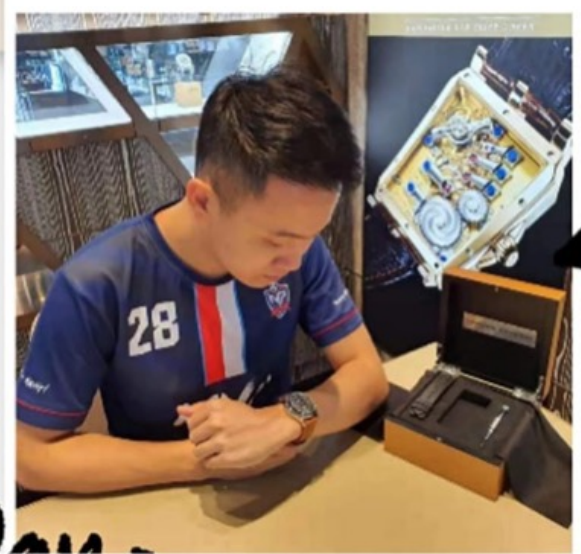
YEAR 3: BUY HOUSE



Day 1



hooray!!!



Day 2: To be a foodie ✓



PIC•COLLAGE



OUR ANNUAL EVENT



ACTIVITIES





P2B MVP **JOE VERN: INCOME EQUALS EFFORTS**



Joe Vern was an *Engineer* in an MNC.

To get married and support his family, he wants to earn extra income. However, once he started in our business, he loved it and converted to full time with **Elite Academy** on 2021

Joe Vern achieved his **Rising Stars** in 2 months.

And achieved his MDRT on 2nd year,

By **2023 he tripled his income** from engineering.



Engineer





B2B MVP JASON: SIMPLE BUSINESS MODEL



Engineering
Entrepreneur

An Entrepreneur of **Machine industry**. Having sold RM100 Million worth of Machine.

Jason join us on Sept 2020 because he sees insurance business as a simple business. Where we only have to focus on sales and manpower. Compare to conventional business which have to take care of many variables to be profitable.

Since then he continue to achieved **Elite Pro Bonus** highest tier and **Rising Star** within 1 month.

Jason achieved **MDRT in 2021 & 2022**





F2B MVP **AIMAN**: MEANINGFUL JOB



Aiman is a fresh graduate who used to work in rehab centre for special kids, he sees too much poverty happening in the children's family.

He decide to join **Elite PRO** because he wants to be in front line to help people plan their financial so that they won't get into difficulties.

He achieved :

Rising Stars in 3 months

Japan trip on 2020

Paris & Barcelona (Top 90) 2021

MDRT 2021

Elite Premier Leader 2022



Fresh Graduate



G2B MVP SIM: CAREER ADVANCEMENT



Sim was a personal assistant, however no matter how much Overtime she work, her income is not enough to support.

She started without market, but through our referrals system, she achieved 4x MDRTs

Personal Assistant



WIN WIN BUSINESS: 3 YEARS DIRECTION

YEAR 1: HOLIDAY TRIP

YEAR 2: BUY CAR

YEAR 3: BUY HOUSE

JOIN OUR
WEALTH FLOW
GAME OR DISC
SESSION
TO START YOUR
JOURNEY

MVP PRESENT

财富流沙盘

WEALTH FLOW GAME

24 FEB | 2PM

MVP STATION | PLAZA 33 - PJ
SCAN HERE TO REGISTER

<https://forms.gle/vm5X2cJYMickwco56>

Million Vision Practitioner

女性创业

从强项出发

DISC 人格特质分析

性格决定你的命运，
你信吗？

11MAY 2024
PLAZA 33, PETALING JAYA 2PM - 5PM